**Pointers for meeting with prospective LiveWell supporters**

Ahead of meeting:

* Email case statement
* Invite a member of LiveWell Executive Team (Jeff, Liz, Christina, Beth, Marlin) to join the meeting
* Review information about the organization, including their vision and mission, and consider how LiveWell can help them achieve that vision/ mission
* Understand their historical involvement with LiveWell, and speak to that if they have a history of being involved.

Materials to bring to meeting: Hard copy of case statement, 10-year report, business card, PPT pitch deck slides (as handout or on an iPad)

Possible discussion points:

\*XXX has been a critical partner in LiveWell’s efforts since XXXX, and has been actively involved in the XX work group etc.

\*How will you as an organization meet your mission by supporting this work? / Share how this work supports accomplishment of their particular vision and mission.

LMH Health

\* Destination health; population health; addressing social determinants; LMH historical support of CHIP

Douglas County Community Foundation – share how LiveWell work groups affect children and families

Businesses:

\*Creating a healthier community that supports the health of your employees, and is more attractive for potential employers

\*These goals are making this a more desirable, healthier community for your employees